## BALANCE SHEET <br> As at Jun. 30th, 2010

| Assets | Code | Note | Jun. 30th, 2010 | Jan. 1st, 2010 |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| A. SHORT-TERM ASSETS ( $\mathbf{1 0 0}=\mathbf{1 1 0 + 1 2 0 + 1 3 0 + 1 4 0 + 1 5 0 )}$ | 100 |  | 398.199.574.084 | 375.424.991.758 |
| I. Cash and cash equivalents | 110 |  | 33.397.323.558 | 90.331.450.443 |
| 1. Cash | 111 | V. 01 | 33.397.323.558 | 90.331.450.443 |
| 2. Cash equivalents | 112 |  |  |  |
| II. Short-term financial investments | 120 | V .02 | 60.850.841.536 | 43.911.519.379 |
| 1. Short-term investments | 121 |  | 63.768.902.397 | 53.213.732.020 |
| 2. Provision for devaluation of short-term security investments | 129 |  | (2.918.060.861) | (9.302.212.641) |
| III. Receivables | 130 |  | 189.425.886.396 | 157.158.218.738 |
| 1. Trade accounts receivables | 131 |  | 99.739.803.555 | 104.708.435.353 |
| 2. Advances to suppliers | 132 |  | 2.343.347.926 | 12.172.256.002 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 138 | V. 03 | 87.342.734.915 | 40.277.527.383 |
| 6. Provision for short-term bad receivables | 139 |  |  |  |
| IV. Inventories | 140 |  | 112.164.016.805 | 82.260.584.091 |
| 1. Inventories | 141 | V. 04 | 112.164.016.805 | 92.672.661.156 |
| 2. Provision for devaluation of inventories | 149 |  |  | (10.412.077.065) |
| V. Other short-term assets | 150 |  | 2.361.505.789 | 1.763.219.107 |
| 1. Short-term prepaid expenses | 151 |  |  | 83.160.000 |
| 2. VAT deductible | 152 |  | 1.707.621.956 | 1.265.440.026 |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 |  |  |
| 4. Other short-term assets | 158 |  | 653.883 .833 | 414.619.081 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $\mathbf{2 0 0}=\mathbf{2 1 0}+\mathbf{2 2 0}+\mathbf{2 4 0}+\mathbf{2 5 0}+\mathbf{2 6 0}$ ) | 200 |  | 147.888.631.518 | 161.579.066.015 |
| I. Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 214 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 215 |  |  |  |
| II. Fixed assets | 220 |  | 51.269.436.680 | 52.484.051.504 |
| 1. Tangible fixed assets | 221 | V. 08 | 43.613.532.959 | 44.741.905.661 |
| - Historical cost | 222 |  | 78.422.603.344 | 76.685.153.302 |
| - Accumulated depreciation | 223 |  | (34.809.070.385) | (31.943.247.641) |
| 2. Finance leases fixed assets | 224 | V. 09 |  |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 | V. 10 | 7.516.270.265 | 7.630.997.165 |
| - Historical cost | 228 |  | 8.078.104.788 | 8.078.104.788 |
| - Accumulated depreciation | 229 |  | (561.834.523) | (447.107.623) |
| 4. Construction in progress expenses | 230 | V. 11 | 139.633.456 | 111.148 .678 |
| III. Property investment | 240 |  |  |  |
| - Historical cost | 241 |  |  |  |
| - Accumulated depreciation (*) | 242 |  |  |  |
| IV. Long-term financial investments | 250 |  | 48.729.154.400 | 65.335.618.080 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  |  |  |
| 3. Other long-term investments | 258 | V. 13 | 63.583.989.332 | 91.904.883.060 |
| 4. Provision for devaluation of long-term finance investment | 259 |  | (14.854.834.932) | (26.569.264.980) |
| V. Other long-term assets | 260 |  | 47.890.040.438 | 43.759.396.431 |
| 1. Long-term prepaid expenses | 261 | V. 14 | 47.890.040.438 | 43.759.396.431 |
| 2. Deferred income tax assets | 262 | V. 21 |  |  |
| 3. Others | 263 |  |  |  |
|  |  |  |  |  |
| TOTAL ASSETS (270=100+200) | 270 |  | 546.088.205.602 | 537.004.057.773 |


| Assets | Code | Note | Jun. 30th, 2010 | Jan. 1st, 2010 |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Jun. 30th, 2010 | Jan. 1st, 2010 |
| A. LIABILITIES (300=310+330) | 300 |  | 49.741.606.465 | 104.314.607.117 |
| I. Short-term liabilities | 310 |  | 49.741.606.465 | 104.314.607.117 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 4.301.011.189 | 44.225.458.368 |
| 2. Trade accounts payable | 312 |  | 14.748.565.296 | 8.399.187.673 |
| 3. Advances from customers | 313 |  | 1.715.792.194 | 1.119.697.501 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 19.181.580.527 | 10.693.759.733 |
| 5. Payable to employees | 315 |  | 10.153.791.588 | 8.835.232.442 |
| 6. Payable expenses | 316 | V. 17 |  |  |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 463.310 .127 | 23.275.918.321 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  | (822.444.456) | 7.765.353.079 |
| II. Long-term liabilities | 330 |  |  |  |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 | V. 20 |  |  |
| 5. Deferred income tax | 335 |  |  |  |
| 6. Provision for unemployment allowance | 336 |  |  |  |
| 7. Provision for long-term liabilities | 337 |  |  |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY (400=410+430) | 400 |  | 496.346.599.137 | 432.689.450.656 |
| I. Capital sources and funds | 410 | V. 22 | 496.346.599.137 | 432.689.450.656 |
| 1. Paid-in capital | 411 |  | 113.396.350.000 | 113.396.350.000 |
| 2. Capital surplus | 412 |  | 277.884.007.126 | 277.884.007.126 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | (1.265.696.542) | (3.310.693.474) |
| 7. Investment and development fund | 417 |  | 22.001.844.627 | 22.001.844.627 |
| 8. Financial reserve fund | 418 |  | 3.682.678.672 | 3.682.678.672 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 80.647.415.254 | 19.035.263.705 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  |  |  |
| 1. Bonus and welfare fund | 431 |  |  |  |
| 2. Budgets | 432 | V. 23 |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
|  |  |  |  |  |
| TOTAL RESOURCES ( $430=300+400$ ) | 440 |  | 546.088.205.602 | 537.004.057.773 |

## OFF BALANCE SHEET ITEMS

| Items | Unit | Note | Jun. 30th, 2010 | Jan. 1st, 2010 |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  | 51.600 .000 |
| 1. Operating lease assets | VND |  |  |  |
| 2. Materials and goods kept or processed for others |  |  |  |  |
| 3. Goods deposited by others |  |  |  | 632.993 .334 |
| 4. Bad debts written off | VND |  | 632.993 .334 | $4.656 .830,12$ |
| 5. Foreign currencies: (USD) | USD |  |  |  |
| 5. Foreign currencis: (EUR) | EUR |  |  |  |
| 6. Estimates for non-business and project expenditure |  |  |  |  |

## INCOME STATEMENT

Quarter 2/ 2010
Unit: VND

| Items | Code | Note | Quarter 2 |  | Accumulation from the beginning of this year to the ending of this period |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Year 2010 | Year 2009 | Year 2010 | Year 2009 |
|  |  |  |  |  |  |  |
| 1. Sales | 1 | VI. 25 | 129.501.474.349 | 126.150.316.893 | 307.217.063.528 | 242.214.326.135 |
| 2. Deductions | 2 |  | 382.770.948 |  | 382.770.948 |  |
| 3. Net sales and services (10=01-02) | 10 |  | 129.118.703.401 | 126.150.316.893 | 306.834.292.580 | 242.214.326.135 |
| 4. Cost of goods sold | 11 | VI. 27 | 93.051.210.315 | 97.567.438.754 | 243.264.032.591 | 191.009.964.880 |
| 5. Gross profit ( $20=10-11$ ) | 20 |  | 36.067.493.086 | 28.582.878.139 | 63.570.259.989 | 51.204.361.255 |
| 6. Financial income | 21 | VI. 26 | 20.433.663.576 | 4.794.627.622 | 29.570.237.788 | 8.463.454.402 |
| 7. Financial expenses | 22 | VI. 28 | (4.435.123.631) | 7.438.372.848 | (3.996.462.095) | 15.342.488.633 |
| - Include: Interest expenses | 23 |  | 51.600.752 | 161.894.419 | 615.791.262 | 244.151.924 |
| 8. Selling expenses | 24 |  | 9.218.525.089 | 7.132.986.869 | 18.105.534.285 | 14.625.823.579 |
| 9. General \& administrative expenses | 25 |  | 1.976.043.166 | 1.738.602.574 | 4.870.501.029 | 3.152.592.602 |
| 10. Net operating profit $\{\mathbf{3 0}=\mathbf{2 0}+(\mathbf{2 1 - 2 2 )} \mathbf{- ( 2 4 + 2 5 ) \}}$ | 30 |  | 49.741.712.038 | 17.067.543.470 | 74.160.924.558 | 26.546.910.843 |
| 11. Other income | 31 |  | 229.163.961 | 300.704.480 | 1.243.670.193 | 1.526.863.940 |
| 12. Other expenses | 32 |  | 22.888.507 | 49.938 .647 | 453.967.833 | 747.767.871 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | 206.275.454 | 250.765.833 | 789.702.360 | 779.096 .069 |
| 14. Profit before tax ( $50=30+40$ ) | 50 |  | 49.947.987.492 | 17.318.309.303 | 74.950.626.918 | 27.326.006.912 |
| 15. Current corporate income tax expenses | 51 | VI. 30 | 10.639.996.016 | 1.944.612.567 | 13.338.475.369 | 2.871.983.728 |
| 16. Deferred corporate income tax expenses | 52 | VI. 30 |  |  |  |  |
| 17. Profit after tax ( $60=50-51-52$ ) | 60 |  | 39.307.991.476 | 15.373.696.736 | 61.612.151.549 | 24.454.023.184 |
| 18. EPS (VND/share) | 70 |  | 3.466 | 2.106 | 5.433 | 3.350 |

## CASH FLOWS STATEMENT

Quarter 2/ 2010 (Direct method)
Unit: VND

| Items |  | Note | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Code |  | Accumulation from the beginning of this year to the ending of this period |  |
|  |  |  | Year 2010 | Year 2009 |
|  |  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 1 |  | 321.023.812.679 | 226.876.632.506 |
| 2. Cash paid for supplier | 2 |  | (273.045.290.517) | (192.466.154.682) |
| 3. Cash paid for employee | 3 |  | (26.137.074.527) | (21.836.134.368) |
| 4. Cash paid for interest | 4 |  | (507.886.130) | (381.040.801) |
| 5. Cash paid for corporate income tax | 5 |  | (4.902.939.311) |  |
| 6. Other receivables | 6 |  | 75.358 .511 .544 | 26.508.126.435 |
| 7. Other payables | 7 |  | (124.709.090.249) | (10.178.681.450) |
| Net cash provided by (used in) operating activities | 20 |  | (32.919.956.511) | 28.522.747.640 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (786.577.360) | (4.090.667.030) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  |  |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (151.999.039.068) | (28.208.953.559) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 164.839.933.306 | 31.908.391.554 |
| 5. Cash paid for joining capital in other companies | 25 |  |  | 2.176.001.494 |
| 6. Withdrawal of capital in other companies | 26 |  | 19.780.396.351 | 14.157.989.058 |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 6.749.986.294 | 1.967.841.446 |
| Net cash used in investing activities | 30 |  | 38.584.699.523 | 13.558.599.975 |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 | 21 |  |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 | 21 |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 27.923.912.555 | 53.985.083.126 |
| 4. Cash paid to principal debt | 34 |  | (67.843.512.452) | (39.201.889.999) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 | 21 | (22.679.270.000) |  |
| Net cash (used in) provided by financing activities | 40 |  | (62.598.869.897) | 14.783.193.127 |
|  |  |  |  |  |
| Net cash during the period ( $50=\mathbf{2 0}+\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | (56.934.126.885) | 56.864.540.742 |
|  |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 90.331.450.443 | 5.119.522.060 |
| Influence of foreign exchange fluctuation | 61 |  |  | (1.688.623.343) |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61) | 70 | 29 | 33.397.323.558 | 60.295.439.459 |

